

The right formula  
for your career

## Join Our World-Class Sales Team

PolyOne is seeking to hire recent college graduates to begin an exciting career in our Sales Professional Program.

Our sales team, guided by the voice of the customer, develops and markets differentiated, value-creating solutions, services and technologies. We help customers enter new markets faster, expand their product offerings, enhance end-use product performance, build their reputation, attain safety and environmental benefits, meet regulatory objectives, differentiate themselves and win against their competition!

### Program Details:

From the day you join the organization, you are positioned for success! Our Sales Development associates are provided with comprehensive training of our polymer materials, business processes and our unique “Value Selling” approach. You are assigned an experienced mentor who will show you how to be successful as a sales professional. Even if you have no prior sales experience — if you have the basic drive to solve problems for customers and bring solutions to life — a sales career with PolyOne may be right for you. This position offers an uncapped Incentive plan along with a company car as well as significant opportunities for career advancement and recognition. PolyOne’s track record of promoting from within is unparalleled and is a cornerstone of our success. Take time to learn more about this opportunity to see if it is the right formula for your career!

### How You Will Benefit:

- Gain real-world experience by shadowing members of PolyOne’s experienced sales team
- Have access to training opportunities to expand skills and stay up to date on the latest sales methods
- Develop a network of professional contacts
- Career advancement opportunities
- You will be a part of a premier growth, global company where career opportunities are abundant. Make this the the first step in your journey in building a successful career. **Learn more now!**

### Learning Opportunities:

- Commercial Sales
- Supplier Knowledge
- Customer Service
- Product Knowledge
- Value Based Selling Strategy
- Customer Process Knowledge
- Leadership Development



**Apply to Be Considered for the Sales Professional Program.**

To apply and view our career opportunities, we invite you to visit our website: [careers.polyone.com](http://careers.polyone.com).

*PolyOne*<sup>™</sup>